

Saujana Resort Seksyen U2, 40150 Shah Alam,

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Versajaya Sdn Bhd Lot 1027 – D Jalan Bagan Lalang 13400 Butterworth Penang

Attn: Mr. Terrence Loh

Dear Sir,

#### TESTIMONIAL FOR MOSQUITO MAGNET TECHNOLOGY

Firstly, we would like to thank you for the Mosquito Magnet technology and service to our golf club. We are impressed with your business doing philosophy by always putting customers at the top of the list.

Our golf club was experiencing some problem with mosquitoes around our compounds and we found the periodic fogging activities are not sufficient to put a cap on the problem. With Mosquito Magnet in place at Club House area for the first unit, we found there is less complaint about mosquito attack.

To date, we have been satisfied with Mosquito Magnet and Versajaya's service. At the same time we have elevated our customer satisfaction to another level of advancement.

Thank you.

Yours sincerely,

Mohammad Riduwan bin Sarip

Senior Executive, Club Operations



# PERBADANAN PENGURUSAN PALMVILLE RESORT CONDOMINIUM

Management Office, Block C, Jalan Lagoon Timur (9/1), Bandar Sunway, 47500 Petaling Jaya, Selangor. Tel: +603-5636 7741

We previously found a lot of mosquito activities around our condominium's compound especially near to the pool side where there is a construction as neighbor. Now, we managed to solve the problem withMosquito Magnet technology and have less mosquitoes' attack.

With helps from Mosquito Magnet Malaysia, we managed to trap at least thousand's of mosquitoeswith three weeks time. That was the best result I have seen from a mosquito trap. The most important is that we are able to reduce the risk of getting mosquito's problem around us.

We are looking into to get more units for bigger compound protection, and also look into the proposal of reducing fogging activity which cost us a lot more in the long run.

Stephen Fan

+6011-1192 2917

**Building Manager** 

Kimsylez Facilities Management Sdn Bhd



Hotel Equatorial Penang Convention & Exhibition Centre | Golf Resort 1, Jalan Bukit Jambul, Bayan Lepas, 11900 Penang Malaysia. Tel: +604-6327000 Fax: +604-6448866 info@pen.equatorial.com

Hi Dear Versajaya Team,

Thank you very much to Versajaya team for providing their exceptionally professional service and product (Mosquito Magnet) for protecting our hotel from mosquito problems. I was personally impressed and afraid of seeing those mosquitoes that Mosquito Magnet trapped in our garden.

Obviously, we have now less customers' complaints ever since we have Mosquito Magnet in place at our outdoor garden and pool side. That's indeed a very robust system for mosquito control. Not only we are benefited from better customers' satisfaction level, we are also be able to cut down the frequency of fogging in the long run and having an effect of saving amount of cost. As a social responsible corporate, we are proud to participate in this social responsibility effort to reduce mosquito's population around our area.

As a Facility Manager of Equatorial Hotel Penang, I strongly recommend Mosquito Magnet to my fellow counterparts from other hotels and clubs, and I will also be engaging their service and product again.

Thank you,
HOTEL EQUATORIAL PENANG

Teoh Eng Hin 18/0

Facility Manager

Equatorial Hotel, Penang



To whom it may concern,

The Banjaran Hotspring Resort, as a top notch 5-Star wellness and spa resort located in a beautifully crafted nature and surrounded by one of the oldest jungle in the world. Due to this reason, we spend a lot of effort in mosquito control. This is part of our job to keep the most distinctive hospitality experience for our guests.

Thanks to Mosquito Magnet, with this device, we managed to control the mosquito's population effectively and to make sure our customers are having their peaceful stay with us without mosquitoes' disturbance.

We foresee to acquire more Mosquito Magnet in our next expansion. I have no doubt to introduce this technology to my fellow friends and colleagues in the same industry. Thank you Mosquito Magnet!

Best Regards,

Raymond Koh

**Director of Operations** 

The Banjaran Hotsprings Retreat

KINTA SUNWAY REBORT SON. BHD.

Co. No. 359940-K

No. 1, Persiaran Lagun Sunway 3, 31150 Ipoh, Perak Darul Ridzuan, Malaysia.



## SUNWAY LAGOON CLUB BERHAD (Co. No.185477-W)

No. 3, Jalan Lagoon Timur, Bandar Sunway, 46150 Petaling Jaya, Selangor Darul Ehsan, Malaysia. Tel: 603-5639 8811 Fax: 603-5639 9588 & 5639 9589 www.sunway.com

Mr. Terrence Loh Versajaya Sdn Bhd

24 July 2015

#### **RE: MOSQUITO MAGNET AT SUNWAY LAGOON CLUB**

Dear Mr. Terrence Loh,

The Sunway Lagoon Club management team had received some feedback from customers that there were quite a significant mosquito activities around the gym room area. The Gym is located by the side of our rain forest garden, and that's the place where we believed those mosquitoes came from. Even with our fogging done twice monthly, it only helped for a day or two only. So with our internal initiative, we have started to use Mosquito Magnet to try controlling the mosquitoes' population. After some time of deployment, we can really feel that the mosquito attack was reduced. We hope Mosquito Magnet will consistently be our main initiative to keep our members happy and safe from mosquitoes.

We would also like to take this opportunity to thank you and Versajaya Sdn Bhd for introducing this Mosquito Magnet equipment to reduce the mosquito population at our area. We will definitely recommend this technology to our other business associates. Thank you.

Your sincerely

Selvanathan Arumugam Assistant Club Manager

SUNWAY LAGOON CLUB BERHAD

(Co. No. 185477-W)

(A MEMBER OF THE SUNWAY GROUP)

No. 3, Jalan Lagoon Timur, Bandar Sunway,
47500 Subang Jaya,
Selangor Darul Ehsan, Malaysia.

Tel: (603) 5639 8600 Fax: (603) 5639 9588 / 9589

Web: www.sunway.com.my/club



# Chats Lim (Sepang Customer)





Yes, we already collect. 9:16 AM

> Great. Thank you. Would like to take some pictures in my next visit.

> > 9:16 AM 🕢















Admin | Versajaya.com <admin@versajaya.com>

# **RE: MOSQUITO MAGNET**

1 message

**Nicole Lee** <slee1397@gmail.com> To: admin@versajaya.com

Wed, Oct 28, 2015 at 12:39 PM

Dear Mr. Loh & Versajaya team,

Me and my family are impressed by the effectiveness of the Mosquito Magnets in our garden and back yard. Now, we do not need to use mosquito repellent anymore and can keep the windows open for fresh air.

We would like to thank Versajaya team for introducing this Mosquito Magnet to us and would definitely recommend this product to my friends.

Regards,

Sarah



Terrence Loh | Versajaya.com <terrence.loh@versajaya.com>

# Re: Mosquito Magnet Follow up

1 message

Kandui Villas <info@kanduivillas.com>

To: Terrence Loh <a href="terrence.loh@versajaya.com">terrence.loh@versajaya.com</a>

Thu, Sep 17, 2015 at 12:04 PM

I have put both of the units below the pool deck on opposite sides of the pool because our bar, restaurant, game room and fitness facilities are all located around the pool deck and this is where the guests hang out and are most effected by bug bites. In the first 2 days the Mosquitos and sand flies around this area reduced by at least 60%, and each day seems to be getting better and better.

Thanks for the info and good to hear the co2 cartridges are not needed with every LPG tank change!

**Best** 

Jordan

On Thursday, September 17, 2015, Terrence Loh <a href="mailto:left-number-17">terrence Loh <a href="mailto:left

That's very good to hear it works good for you.

Do you mind to snap some photos and the traps to show me? I hope we can remotely monitor the performance, and provide as many supports as we could for you.

Yes there is a CO2 cartridge, but it's not needed for every time you change the tank even though the instruction is saying this but trust me, you don't need that. You only need that maybe once a year, or once in a 6 months.

Our units here don't use this even they are 2 years old! But you can buy them from us once you need them next time.

Thanks,

Terrence

On Thu, Sep 17, 2015 at 11:25 AM, Kandui Villas <info@kanduivillas.com> wrote:

Hi Terrence,

Thanks for the follow up.

The mosquito magnets are running and working good, thanks.

I noticed in the instructions that I am supposed to flush out the line between each Ipg tank change with some sort of small cartridge. Is that something special that I must get from you or is it something I may buy locally?

Thank you

Jordan

On Thursday, September 17, 2015, Terrence Loh <a href="mailto:left">terrence.loh@versajaya.com</a> wrote: Hi Dear Jordan,

It's Terrence here again. How are you doing?

I'm writing to catch up with you if you got the mosquito magnet running already? How's the performance so



Terrence Loh | Versajaya.com <terrence.loh@versajaya.com>

# SV: SV: SV: VB: Dealer Inquiry Request from Customer

1 message

**Torbjörn Blomqvist** <torbjorn.blomqvist@childrensmission.ph> To: Terrence Loh <terrence.loh@versajaya.com>

Tue, Nov 3, 2015 at 10:33 AM

#### **Dear Terrence**

We are pleased with the operation and the effectivity of the units and we will consider bying one or more units later if needed.

That will wate until we have constructed one more house on the property.

## Best regards God bless

### Torbjörn Blomqvist (Toby)

#### **Mission Leader**



Children's Mission Philippines
Hills of Grace Foundation
#0014 F. Rodriguez corner E. Rodriguez Sr. Ave
Brgy. San Jose, Rodriguez, Rizal 1860
Mob. +63 917 83 87 542

with the Lord for the Children

Från: Terrence Loh [mailto:terrence.loh@versajaya.com]

Skickat: den 2 november 2015 11:39

Till: Torbjörn Blomqvist <torbjorn.blomqvist@childrensmission.ph> Ämne: Re: SV: SV: SV: VB: Dealer Inquiry Request from Customer

Hi Dear Torbjorn,

Very good morning to you, how are you there? it's been a while since our last conversation.